Elizabeth McGrath Client Testimonials

"Elizabeth brings precision and order to her work. She is attentive to the detail of the moment and underlines the idea that the world is contained in the room you are in at the moment ... there are no outsiders in her view; everyone is a player."

> **Peter Block**, Author / Consultant / Co-Founder: Block Petrella Weisbord Elizabeth is one of the 30 "Flawless Consultants" contributing to Block's *Flawless Consulting Fieldbook & Companion*

"You have such a wonderful manner with the participants" as they learned and practiced "...communicating effectively with others ... with particular attention to women, given the common patterns of behavior that tend to get in the way for women in a business setting."

Susan Fulop Kepner – Lecturer: University of California Berkeley Author: *The Lioness in Bloom: Modern Thai Fiction about Women*

Elizabeth worked with a number of the clients of Dolan & Associates over the years. The clients spanned many industries in both private and public sectors. Elizabeth made solid and lasting connections with both leaders and employees in client systems, and helped to equip them with the skills and conceptual frameworks needed to build and maintain high-performing organizations.

Patrick Dolan – WP Dolan & Associates Labor / Management Consultants

Elizabeth is a wonderful communicator, adding graphic representation to "teach" our processes.

Elizabeth's reconceptualizing our basic Problem-Solving/Decision-Making processes provided a visual and simplified "roadmap" which offered clients a more conscious conversational process. The more refined analytical dimensions were used when the conversation stalled. Elizabeth was often assigned to what were considered challenging clients; she always provided stellar support and created bonds of respect and friendship with the principals.

Dr. Charles Kepner – Co-Founder: Kepner-Tregoe, Inc. Co-Author: The Rational Manager; The New Rational Manager

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I have known and worked with Elizabeth McGrath since the early 1990s while I was employed at Deere & Company. It was through her experience with organizational development activities and dynamics that I became much more aware of the potential to actually help a large company change itself through other than engineering capabilities and means. Elizabeth, in my opinion, was and is the best at this type of change activity across a wide spectrum of people with whom I have worked. My last 9 years at Deere were invested in facilitating global business teams across a very wide and diverse range of activities and responsibilities. My contacts for the change work with which I was involved included two Deere Chairmen with whom I worked and updated on a regular basis. Without her encouragement and "gentle" persuasion I doubt seriously that I would have continued to be asked to facilitate these teams. I was working on as many as four different activities at a time and one of the teams, an enterprise wide team, was selected as one of top three highest performing teams in our company. Elizabeth and I still communicate regularly by phone and media and her insights and "coaching" continue to keep me aware of and focused on those things which can be done to sharpen the skills and awareness for the activities with which I continue to be involved. I consider her to be one of the top 3 most influential people in my life. She is a friend and much, much more.

Dale Hendricks - Deere & Company

Working with Elizabeth is always a pleasure. Eager to ensure she hits the mark, Elizabeth thoroughly researched her clients' industry including scheduling pre-talk calls with stakeholders. Experienced in working with women in leadership roles, she is the consummate professional.

Madeline Parisi, M.Ad.Ed. Founder and Principal Madeline Parisi & Associates LLC

Helping Individuals, Teams and Organizations Improve Performance

In varied professional settings over the past 25 years I have had numerous opportunities to learn from, be inspired by, and flat-out enjoy Elizabeth in her speaking roles as consultant, coach, and convener.

Whether in one-on-one, small group, or large audience interactions, Elizabeth has the capacity to grab one's attention and hold it while unpacking the most dense of topics and rendering them understandable and actionable.

Elizabeth draws upon her extensive, examined experiences to personalize the points she wants to convey in ways that enable listeners to find parallels in their life stories and thereby make the concepts memorable and motivational.

Hearing Elizabeth speak is like curling up with a great book in a comfortable corner and letting the author take control — an extraordinary communicator! **Steve Bosserman** – President, Bosserman and Associates

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Elizabeth has been a dear friend and a mentor since college. Over many years our relationship has ebbed and flowed...as we both moved to different cities, chose different work paths, but our core closeness was always there. It is a base I have counted on throughout my life.

I have always been an entrepreneur, off on my own in a man's world of business. So many times I called on Elizabeth to walk me through a conflict, and to help me understand and use the art of negotiation. On several occasions over the years I have gone to seminars run by Elizabeth on critical thinking, the understanding of team mentality, and the art of organization and preparation being a key to success.

Mary Eileen OKeefe

Vice President Business Development Athena Global Energy Solutions 1362 N State Pkwy Chicago, IL 60610 312 420-4094 c <u>meok@ages1.com</u> <u>www.ages1.com</u>

Elizabeth is extremely clever, funny and charming. What best describes her is a passionate personality who makes an impact. **Regina Grund**